

Pricelist 2016 in EURO

LaPaz, Mexico

Cost Baja Resort and Marina, La Paz, Mexico

Rates in Euro per week (7 nights)

Yacht Type	Cab.	Pass.	26/12 - 09/01 30/01 - 28/05 09/10 - 09/10	09/01 - 30/01 28/05 - 27/08	27/08 - 08/10 03/12 - 26/12	Security Deposit
Power Catamarans						
Roberson & Caine 474 Powercat	4 + 1	8-11	5.400	4.320	3.240	6.000
Catamarans						
Lagoon 440	4 + 2	8-10	5.330	4.650	3.000	5.000
Lagoon 420	4 + 1	8-9	4.530	3.950	2.600	5.000
Catana 41 OC	4	8	4.100	3.600	2.600	5.000
Lagoon 380	4 + 2	8-10	3.900	3.420	2.500	5.000
Monohulls						
Dufour 455	4	8-10	3.220	2.800	2.000	3.000
<p>Cleaning: to be added to the above daily rates a per charter cleaning fee of:</p> <p>Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-</p> <p>Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-</p> <p>Starter Pack: mandatory extra to be added to the above daily rates a set fee of €40.- per charter. The pack includes: 1 bottle of Tequila, limes, sugar, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head</p> <p>Mandatory Handling Fees: € 30,- per charter</p>						

On Power Catamarans: Generator and Air Conditioning

On Catana 41 OC: water maker

The rates include

First & last night at the pontoon ♦ autopilot ♦ GPS plotter ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Guarantee

The rates do not include

Cancellation insurance, transfers airport-base-airport, diesel, all other fuel

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise (not available in period from 26/12 to 09/01)	Journey	Prorata on the weekly rate
	3 Days / 2 Nights	60%
	4 Days / 3 Nights	70%
	5 Days / 4 Nights	80%
	6 Days / 5 Nights	90%
	7 Days / 6 Nights	95%

Embarkation 17h30 / Disembarkation 11h00

Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount	5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
Early booking discount	5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Platinum repeater discount	10% for multi-repeater clients from their 5th charter with Charter onwards not cumulative with regular repeater discount
Boat show discount	5% for any charter booked on a boat show
Group discount	5% for at least 3yachts booked
(Maximum discount: 25% including long term discount)	

Options (prices subject to change): All extras and options are payable upon booking (with balance) and not in La Paz

Skipper	154,00 € + provisioning	Full board	
Hostess/cook	108,00 € + provisioning	1 to 4 guests on board	€ 45.-/person/night
		More than 4 guests	€ 40.-/person/night
Stand Up paddle	25,00 € per night	160,00 € 1 week	
	250,00 € 2 weeks	365,00 € 3 weeks	
Kayak	20,00 € per night	120,00 € 1 week	
	220,00 € 2 weeks	300,00 € 3 weeks	
Additional deposit for Stand up paddle and Kayak:	500,00 €		
Fishing gear	20,00 € per night	120,00 € 1 week	
	180,00 € 2 weeks	240,00 € 3 weeks	

Children safety net	300,00 € catamarans 45' and over	per charter
(net is supplied but not installed)	250,00 € catamarans up to 44'	per charter
	230,00 € monohulls 45' and over	per charter
	220,00 € monohulls up to 44'	per charter

Any crew change during the charter is subject to 200.-Euro additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)

Pets policy : in case of pet onboard, end cleaning is doubled

Transfers Round Trip *(price subject to change without notice)*

La Paz airport / base

32.- € /pers. Round Trip

One way transfer cost: 50% of the round trip cost

If ever paid locally paid on spot, extras/options are subject to a surcharge of 15%

All-consumables-included-package

R&C 474 Powercat	Not available
Lagoon 440, Lagoon 420, Lagoon 421	50,00 € /night
Lagoon 380	45,00 € /night
Dufour 455	36,00 € /night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks of fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Charter Pontoon during your charter.

Security Insurance

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in

Minimum charge: 7 nights / maximum charge: 21 nights

R&C Powercat 474, Lagoon 440	50,00 € / night, minimum 350.- € / charter) + a reduced refundable deposit of 750.-Euro at the base
Lagoon 420 & 380, Catana 41 OC	40,00 € / night (minimum 280.- € / charter) + a reduced refundable deposit of 650.-Euro at the base
Dufour 455	40,00 € / night (minimum 280.- € / charter) + a reduced refundable deposit of 650.-Euro at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable fullsecurity deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments

30% of the charter fee to confirm booking
Balance plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days before charter start	500 Euro
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week. Please note that the Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.