

## Pricelist 2016 in EURO

### Caribbean

Martinique (Marina Le Marin), Guadeloupe (Marina Bas du Fort)

St Martin (Marigot, Marina Port La Royale)

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	24/12 - 07/01	07/01 - 09/04	09/04 - 21/05 02/07 - 06/08	21/05-02/07 06/08-22/10	Security Deposit
<b>Catamarans Premier</b>							
Catana 55 Carbon Infusion with A/C	6	12	15.000	11.775	8.800	7.500	9.000
Catana 47 Carbon Infusion with A/C	4+2	8-10	9.900	7.420	5.730	4.885	8.000
Lagoon 450 Luxe	4+2	10-12	9.900	7.420	5.730	4.885	7.000
Lagoon 450	4+2	10-12	9.700	7.095	5.365	4.575	6.000
Helia 44	4+2	10-12	9.200	6.750	5.100	4.160	5.000
Catana 42 Carbon Infusion	4	8	8.300	6.050	4.600	3.750	6.000
Lagoon 380	4+2	8-10	7.450	5.400	4.150	3.325	5.000
<b>Catamarans</b>							
Catana 50 Carbon Infusion with A/C	5	10	12.400	7.975	6.710	5.355	8.000
Catana 50 with A/C	4+1	8-9	11.800	7.600	6.390	5.100	8.000
Catana 50 OC with A/C, 5 dbl cabins	5	10	12.400	7.975	6.710	5.355	8.000
Lagoon 500 with A/C	5+2	10-12	11.200	7.190	6.040	4.820	5.000
Salina 48 Evolution	4+4	10-12	9.900	6.450	4.875	4.160	5.000
Salina 48 Evolution	4+3	10-11	9.900	6.450	4.875	4.160	5.000
Catana 47 Carbon Infusion with A/C	4+2	8-10	9.900	6.450	4.875	4.160	8.000
Catana 47 Custom with A/C	4+2	8/10	9.400	6.250	4.720	4.000	7.000
Orana 44 Evolution	4+2	8-10	7.600	5.000	3.850	3.110	5.000
Orana 44 with A/C in saloon	4+2	8-10	8.000	5.300	4.220	3.210	3.500
Orana 44	4+2	8-10	7.350	4.850	3.700	3.050	5.000
Catana 42 Custom	4	8	6.965	4.600	3.550	2.960	5.000
Catana 42	4	8	6.965	4.600	3.550	2.960	5.000
Catana 41 OC	4	8	6.330	4.150	3.060	2.670	4.000
Lipari 41	4+2	8-10	6.965	4.600	3.550	2.960	3.000
Lagoon 400	4+2	8-10	6.965	4.600	3.550	2.960	4.000
Lavezzi 40	4+2	8-10	6.350	4.400	3.400	2.800	3.000
Lagoon 380	4 + 2	8-10	6.350	4.200	3.250	2.650	3.000
Mahe 36	3	6-8	5.730	3.800	2.910	2.400	3.000

Rates to be continued on the next page

**Rates in EURO per week (7 nights)**

Yacht Type	Cab.	Pass.	24/12 - 09/01	09/01 - 09/04	09/04 - 21/05 02/07 - 06/08	21/05-02/07 06/08-22/10	Security Deposit
<b>Monohulls Premier</b>							
Sun Odyssey 509 with genset and A/C	5+1	10-12	7.850	5.735	3.950	3.365	5.000
Oceanis 48.5 with genset and A/C	5	10-12	6.900	5.000	3.645	2.950	5.000
Oceanis 48.4 with A/C (dockside)	4	8-10	5.900	4.250	3.225	2.500	5.000
Oceanis 41	3	6-8	4.460	3.310	2.550	2.000	3.000
<b>Monohulls</b>							
Harmony 52	5	10-12	6.105	4.460	3.070	2.620	4.000
Harmony 47	4	8-10	4.455	3.255	2.480	1.920	3.500
Dufour 455	4	8-10	4.455	3.255	2.480	1.920	3.000
Dufour 44	4	8-10	4.455	3.255	2.480	1.920	3.000
Sun Odyssey 44i	4	8-10	4.455	3.255	2.480	1.920	3.000
Sun Odyssey 439	4	8-10	4.455	3.255	2.480	1.920	3.000
Sun Odyssey 42i	3	6-8	4.185	3.100	2.235	1.800	3.000
Harmony 42	3	6-8	3.720	2.760	1.985	1.620	3.000
Bavaria 42	3	6-8	3.906	2.895	2.085	1.700	3.500
Sun Odyssey 39i	3	6-8	4.100	3.035	2.185	1.780	2.500
Dufour 385	3	6-8	4.000	2.940	2.040	1.700	3.000
Harmony 38	3	6-8	3.245	2.430	1.775	1.500	2.500
Sun Odyssey 36i	3	6-8	3.565	2.680	1.950	1.615	2.000
<b>Cleaning:</b> to be added to the above daily rates a per charter cleaning fee of Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.- Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.- <b>Starter Pack:</b> mandatory extra to be added to the above daily rates a set fee of € 40.- per charter. The pack includes: 1 bottle of rum, 2 limes, sugar, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of <b>Mandatory Handling Fees: € 30.- per charter</b>							

**SuperPremier yachts : less than 12 months old from their first charter date, dinghy with 6 hp outboard engine**

**Premier yachts: less than 3 years old from their first charter date**

**All our yachts are equipped with semi-rigid dinghy and 5 hp outboard engine (9,8 hp on Catana 50, 50 OC, 50 Carbon Infusion and 55 Carbon Infusion)**

**On Catana 41 OC : solar panels and water maker**

**On Catana 42: gennaker, solar panels and water maker**

**On Catana 42 Custom and Carbon Infusion: gennaker, solar panels and water maker**

**On Helia 44: solar panel, water maker, electric winch**

**On Orana 44: solar panel, water maker, electric winch**

**On Lagoon 450 Luxe: water maker, generator, air conditioning, electric winch**

**On Catana 47 Custom: gennaker, solar panel, water maker, generator, air conditioning, electric winch**

**On Catana 47 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch**

**On Salina 48 evolution: solar panel, water maker, electric winch**

**On Salina 48: generator, air conditioning in saloon**

**On Catana 50 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch, 3.60m semi rigid dinghy with 9,8hp outboard engine**

**On Catana 50 OC: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3.60m semi rigid dinghy with 9,8hp outboard engine**

On Lagoon 500 5 cabins: water maker, generator and air conditioning, electric winch

On Catana 55 Carbon Infusion: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3.60m semi rigid dinghy with 9.8hp outboard engine

On Sun Odyssey 509: water maker, generator, air conditioning, bow thruster

On Oceanis 48 5 cabins: water maker, generator, air conditioning, bow thruster

On Oceanis 48 4 cabins: water maker, air conditioning (dockside), bow thruster

#### The rates include

First & last night at the pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦

2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Guarantee

#### The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

#### Short Term Cruise

(not available in period from 24/12 to 09/01)

#### Journey

3 Days / 2 Nights

4 Days / 3 Nights

5 Days / 4 Nights

6 Days / 5 Nights

7 Days / 6 Nights

#### Prorata on the weekly rate

60%

70%

80%

90%

95%

Embarkation 17h30 / Disembarkation 11h00

Early boarding at 12h00 (noon) = 50% of the daily rate

#### Long term discount

5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards

#### Early booking discount

5% for any charter booked and down paid 180 days or more prior departure date

#### Repeater discount

5% for any repeat client

#### Platinum repeater discount

10% for multi-repeater clients from their 5th charter with onwards

not cumulative with regular repeater discount

#### Boat show discount

5% for any charter booked on a boat show

#### Group discount

5% for at least 5 yachts booked

(Maximum discount: 25% including long term discount)

#### Low Season Promotion from 07/05 to 22/10 (NOT cumulative with any other discount)

Monohulls & Catamarans

7 days at the price of 6, 10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16,

28 days at the price of 22

#### Options (prices subject to change without notice): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Stand up paddle

25,00 € per night

160,00 € 1 week

Skipper

180,00 € per night + provisioning

250,00 € 2 weeks

365,00 € 3 weeks

Hostess/Cook

140,00 € per night + provisioning

Windsurf Martinique - Beginner

20,00 € per night

260,00 € 2 weeks

140,00 € per week

360,00 € 3 weeks

#### Full board

1 to 4 guests on board

Windsurf Martinique - Funboard

30,00 € per night

380,00 € 2 weeks

45,00 € per person / night

200,00 € per week

500,00 € 3 weeks

Windsurf Guadeloupe

240,00 € per week (beginner)

More than 4 guests on board

320,00 € per week (confirmed)

40,00 € per person / night

Windsurf St Martin - Beginner	35,00 € per night	470,00 € 2 weeks
	240,00 € per week	650,00 € 3 weeks
Windsurf St Martin - Advanced	50,00 € per night	610,00 € 2 weeks
	320,00 € per week	870,00 € 3 weeks
Kayak	20,00 € per night	220,00 € 2 weeks
	130,00 € per week	300,00 € 3 weeks
<b>Additional deposit for SUP, windsurf and Kayak:</b>	500,00 €	
Fishing rod	17,00 € per night	180,00 € 2 weeks
	120,00 € per week	240,00 € 3 weeks
Children safety net ( <b>net is supplied but not installed</b> )	300,00 € catamarans 45' and over	per charter
	250,00 € catamarans up to 44'	per charter
	230,00 € monohulls 45' and over	per charter
	220,00 € monohulls up to 44'	per charter
15 hp outboard engine	35,00 € per night	(possible for catamarans only - recommended for catamarans 45ft and over)

Pets policy : in case of pet onboard, end cleaning is doubled

Any crew change during the charter is subject to € 200.- additional cost

*(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)*

**Transfers** (prices subject to change)

**Fort-de-France airport – Martinique base**

1 - 4 persons € 155.-/Round trip

5 – 14 persons + € 20.-/each additional person/Round trip

15 -18 persons € 360.-/Round trip

19 persons and over + 20 €.-/each additional person/Round trip

**Pointe-à-Pitre airport – Guadeloupe base**

1 – 4 persons: € 90.-/Round trip

5 – 8 persons: € 130.-/Round trip

9 - 12 persons: € 210.-/Round trip

**All airports St Martin – St Martin base**

1 – 3 persons: € 90.-/Round trip

€ 30.- /each additional person/RT

One way transfer cost: 50% of the round trip cost

**All-consumables-included-package**

**Mandatory for one ways not ending on a DYC base (i.e ex Grenada, ST Vincent, Martinique, Guadeloupe, Antigua, St Martin, Tortola)**

Sun Odyssey 36i, Sun Odyssey 39i, Harmony 38, Dufour 385

25,00 € per night

Sun Odyssey 409, Harmony 42, Oceanis 41, Sun Odyssey 44i, Bavaria 42, Dufour 455, Dufour 44

30,00 € per night

Harmony 47 , Oceanis 48

35,00 € per night

Harmony 52, Sun Odyssey 509, Catana 41 OC, 42, 42 Custom, 42 Carbon Inf. & 43 OC, Orana 44,

45,00 € per night

Mahe 36, Lavezzi 40, Lipari 41, Lagoon 380, Lagoon 400, Lagoon 410, Helia 44, Lagoon 450

45,00 € per night

Bali 4.5, Lagoon 450 Luxe, Catana 47 Custom & Carbon Inf., Salina 48, 50 OC, 50 & 50 Carbon Infusion, Catana 55 Carbon Infusion, Lagoon 500

60,00 € per night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks any re-fill of water at our Pontoon during your charter.

**Diving Gear**

**Martinique**

Block 12 L : € 50.-/1week, € 75.-/2 weeks, € 100.-/3 weeks

Block 15 L : € 55.-/1week, € 85.-/2 weeks, € 110.-/3 weeks

Pressure reducer : € 60.-/1week, € 95.-/2 weeks, € 125.-/3 weeks

Stab : € 60.-/1 week, € 95.-/2 weeks, € 125.-/3 weeks

In any case clients will have to sign a distinct contract on spot with subcontractor.

**Guadeloupe**

€ 65.-/1 week, € 120.-/2 weeks, € 175.-/3 weeks

€ 75.-/1week, € 140.-/2 weeks / € 200.-/3 weeks

€ 50.-/1 week, € 95.-/2 weeks / € 140.-/3 weeks

€ 50.-/1 week, € 95.-/ 2 weeks / € 140.-/3 weeks

Diving Gear St Martin to be booked directly :

<http://thesclubshop.net/rental.htm>

**Security Insurance (Damage waiver)**

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races

**Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.**

**The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or**

**Minimum charge: 7 nights / maximum charge: 21 nights**

Catana 55 & 50 Carbon Inf., 50 OC, 50 , Lagoon 500	60,00 € per night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base
Catana 47 Custom & Carbon Inf., Salina 48	50,00 € per night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
Bali 4.5, Catana 41 OC, 42 Custom & Carbon Inf., 43 OC	40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Mahe 36, Lavezzi 40, Lipari 41, Lagoon 380, Lagoon 400	40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Lagoon 410, Orana 44, Helia 44, Lagoon 440, 450	40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Harmony 52, Oceanis 48, Sun Odyssey 509	35,00 € per night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base
Harmony 38, 42 & 47, Oceanis 41, Bavaria 42, Dufour 385	30,00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Dufour 44, Dufour 455	30,00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Sun Odyssey 36i & 42i, Sun Odyssey 409 & 439	30,00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

**Security Deposit**

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction.

Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

**One way fees in €**

*The one way fee does not include harbour fees out of yachts*

	St. Lucia	St. Vincent	Union	Barbados	Grenada	Trinidad	Guadeloupe
<b>Martinique</b>	600	1200	1600	1.600	1.200	2200	1200
<b>Guadeloupe</b>	1500	1500	2.200	2.200	1.600	2500	-
<b>St Martin</b>	2.200	2.200	2.500	2.500	2.500	3500	1.200

	Antigua	St. Martin	Tortola	Martinique
<b>Martinique</b>	1200	1.600	2.500	-
<b>Guadeloupe</b>	1200	1200	1.600	1200
<b>St Martin</b>	1200	-	1200	1.600

**Race / Regatta Package**

Antigua Sailing Week	Antigua, 23/04 – 29/04/2016	1.500,00 €
BVI Spring Regatta	Tortola, 28/03 – 03/04/2016	1.200,00 €
RORC Caribbean 600	Antigua, 22/02 - 26/02/2016	1.500,00 €

The Regatta Package includes

Briefing before the race, preparation and gauging of sails, technical assistance during the race\*\*, registration of the boat (not of the passengers)

\*\* technical assistance during the race valid only for Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

**Race / Regatta Surcharge**

**Race / Regatta Conditions**

Up to 42'	1.550,00 €	Min. charter duration is 10 nights
43' to 50'	1.650,00 €	Only the long term discount is applicable, no other discounts are possible
51' and over	1.800,00 €	One way/delivery fees have to be paid

**Tour des Yoles 2016 Martinique**

Professional skipper is mandatory

Skipper must have his own cabin

No damage waiver will apply and full security deposit is requested (by credit card or cash)

Dates to be confirmed

**No discount / special offer can apply to Tour des Yoles charters**

Special payment conditions apply:

25% deposit upon booking and balance 2 months prior to charter

**Race / Regatta Deposit**

A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

**Payments**

30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

**Cancellation fee**

More than 90 days before charter start

500,00 €

Between 89 to 60 days before charter start

30% of the charter fee (without options)

59 days and less before charter start

charter fee

**Guarantee:** All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.