Pricelist 2016 in EURO Croatia Zaton near Sibenik, Marina Zaton Trogir, Baotic Marina Seget Dubrovnik, ACI Marina

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	Before 30/04 After 01/10	30/04-14/05	14/05-04/06	04/06-09/07	09/07-20/08	20/08-24/09	24/09-01/10	Security Deposit
Catamarans SuperPremier										
Bali 4.5	4+2	8-10	3.250	4.850	5.350	8.350	9.875	7.300	6.600	5.000
Bali 4.0	4+2	8-10	2.310	3.410	3.795	6.353	6.930	5.720	5.148	3.000
Nautitech Open 40	4+2	8-10	2.205	2.940	3.255	5.460	6.615	4.935	4410	3.000
Catamarans Premier										
Lagoon 450 with A/C	4	8-10	3.000	4.000	4.950	7.720	9.100	7.100	6.000	4.000
Lagoon 400 S2 4 cab	4	8-10	2.100	2.800	3.100	5.200	6.300	4.700	4.200	4.000
Lagoon 400 S2 3 cab	3	6-8	2.100	2.800	3.100	5.200	6.300	4.700	4.200	4.000
Lagoon 39	4+2	8-12	2.100	2.800	3.100	5.200	6.300	4.700	4.200	4.000
Catamaran Comfort										
Lipari 41 Evolution	4+2	8-10	2.100	2.800	3.450	5.775	6.300	5.200	4.680	4.000
Catamarans Economy										
Lagoon 380	4	8	1.780	2.250	2.550	4.100	5.040	3.725	3.355	3.000
Monohulls SuperPremier										
Bavaria 51 Cruiser	5	10-12	2.600	3.200	3.600	5.750	6.710	5.390	4.450	4.000
Dufour 460 GL	4	8-10	1.900	2.100	2.365	3.850	4.500	3.700	3.000	3.000
Bavaria 46 Cruiser	4	8-10	1.900	2.100	2.365	3.850	4.500	3.700	3.000	4.000
Sun Odyssey 449	4	8-10	1.900	2.100	2.365	3.850	4.500	3.700	3.000	3.000
Dufour 412 GL	3	6-8	1.700	1.900	2.100	3.500	4.060	3.330	2.700	3.000
Dufour 310 GL	2	4	1.000	1.080	1.200	1.800	2.000	1.730	1.400	1.500
Monohulls Premier										
Bavaria 56 Cruiser with A/C (2015 model)	5+1	10-12	2.900	3.600	4.000	6.400	7.400	6.100	4.950	5.000
Sun Odyssey 509 (2015 model)	5+1	10-12	2.600	3.200	3.600	5.750	6.710	5.390	4.450	4.000
Dufour 500 GL with A/C (2015 model)	5	10	2.600	3.200	3.800	5.750	6.710	5.390	4.450	4.000
Oceanis 48	5	10-12	2.350	3.000	3.450	5.100	6.200	5.010	4.050	4.000
Sun Odyssey 469	4	8-10	1.900	2.100	2.365	3.850	4.500	3.700	3.000	3.000
Sun Odyssey 439	4	8-10	1.800	2.000	2.250	3.650	4.250	3.515	2.850	3.000
Dufour 410 Liberty (2015 model)	3	6-8	1.600	1.800	2.100	3.350	3.890	3.200	2.600	3.000
Oceanis 41	3	6-8	1.600	1.800	2.100	3.350	3.890	3.200	2.600	3.000
Bavaria 41 (2015 model)	3	6-8	1.500	1.700	1.900	2.900	3.500	3.000	2.350	3.000
Dufour 382 Liberty (2015 model)	3	6-8	1.350	1.450	1.650	2.700	3.325	2.900	2.000	3.000
Sun Odyssey 33i	2	4-6	900	970	1.100	1.600	2.000	1.730	1.350	1.500

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Monohulls Comfort										
Sun Odyssey 469	4	8-10	1.800	2.000	2.250	3.750	4.400	3.600	2.900	3.000
Sun Odyssey 409	3	6-8	1.500	1.700	2.000	3.000	3.500	3.025	2.350	3.000
Sun Odyssey 36i	3	6	900	970	1.100	1.600	2.000	1.730	1.350	1.500
Oceanis 31	2	4	800	850	900	1.290	1.800	1.150	1.035	1.500
Monohulls Economy										
Harmony 52	5	10-12	2.000	2.200	2.500	4.100	4.830	3.950	3.200	2.000
Bavaria 49	5	10-12	1.600	1.800	2.000	2.800	3.950	2.700	2.430	2.000
Sun Odyssey 49i	4	8-10	2.000	2.550	2.750	4.500	5.315	3.000	2.600	2.500
Sun Odyssey 49	4	8-10	1.600	1.800	2.350	3.000	4.300	2.700	2.260	2.500
Harmony 47	4	8-10	1.300	1.500	1.700	2.350	3.550	2.000	1.750	2.000
Bavaria 46 Cruiser	4	8-10	1.300	1.500	1.880	2.600	3.550	2.160	1.750	2.000
Sun Odyssey 45	4	8-10	1.450	1.600	2.100	2.700	3.900	2.430	2.000	2.000
Bavaria 44	4	8-10	1.200	1.450	1.600	2.470	3.400	2.050	1.700	2.000
Cyclades 43.4	4	8-10	1.200	1.605	1.785	2.470	3.400	2.050	1.845	2.000
Bavaria 40	3	6-8	900	990	1.100	1.600	2.000	1.500	1.300	1.500
Harmony 38	3	6-8	900	945	1.050	1.400	1.800	1.425	1.080	1.500
Bavaria 37 Cruiser	3	6-8	900	945	1.050	1.400	1.800	1.200	1.080	1.500
Bavaria 37	3	6-8	900	900	1.000	1.290	1.800	1.150	1.035	1.500
Bavaria 36	3	6-8	850	850	900	1.150	1.700	1.050	950	1.500
Sun Odyssey 35	3	6-8	850	850	900	1.150	1.700	1.050	950	1.500
Harmony 34	3	6	750	750	850	1.100	1.600	1.000	900	1.500

Cleaning: to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-

Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 20.- per charter. The pack includes: 4 bottles of water (1.5 L each), cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head

Mandatory Handling Fees: € 15.- per charter

SuperPremier Yachts: less than 1 year old from their first charter date Premier Yachts: less than 3 years old from their first charter date Comfort Yachts: between 3 and 6 years old from their first charter date Economy yachts: more than 6 years old from their first charter date

All our yachts are equipped with dinghy and 2,5 to 6 hp outboard engine

On Lagoon 450: water maker, generator, solar panels, air conditioning, electric heads, electric winch

On Bali 4.5: water maker, solar panels, electric heads, electric winch

On Bali 4.0: water maker, solar panels, electric heads, electric winch

On Lagoon 400 S2 Owner Version: electric heads, electric winch

On Bavaria 56: generator, air conditioning, bowthruster, electric heads

On Bavaria 51 Cruiser: bowthruster, electric heads On Sun Odyssey 509: bowthruster, electric heads

On Dufour 500: generator, air conditioning, bowthruster, electric heads

On Oceanis 48: bow thruster, electric heads

On Dufour 460 GL: electric heads

On Sun Odyssey 469 Premier: bowthruster, electric heads

On Sun Odyssey 469 Comfort: bowthruster

On Sun Odyssey 439: electric heads On Sun Odyssey 409: bowthruster On Bavaria 41: electric heads

The rates include

First & last night at the Dream Yacht Charter pontoon " autopilot " GPS " CD-player & cockpit speakers " dinghy & outboard engine " 2 sets of linen" towels " snorkelling gear " Dream Yacht Charter Guarantee '

The rates do not include

Cancellation insurance "transfers airport-base-airport "diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise

Embarkation 09h00 / Disembarkation 17h00

Booking on request, depending on availability and seasons.

Journey	Prorata on the weekly rate
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%
6 Days / 5 Nights	90%

7 Days / 6 Nights 95%

Surcharge for evening Start on Short Term Cruises (embarkation at 17h00, ckeck-in following morning) (on request)

Monohulls up to 38' € 150.-€ 180.-Monohulls 39 to 46' Monohulls 46' to 51' € 220.-Monohulls 52' and over & Catamarans € 220.-

Long term Cruise (7 nights and over)

Embarkation / Disembarkation from 23/05 till 26/09

Embarkation Saturday 17h00 Disembarkation Satruday 09h00

(compulsory return to the base at 17h00 the evening before disembarkation)

Before 21/05 and after 24/09

Embarkation **Daily** 17h00 Disembarkation **Daily** 09h00

(compulsory return to the base at 17h00 the evening before disembarkation)

Long term discount 5% on any charter from 14 nights to 20 nights ♦ 10% from 21 nights onwards

Early booking discount 10% for any charter booked and down paid 180 days or more prior departure date

Repeater discount 5% for any repeat client

Platinium repeater discount 10% for multi-repeater clients from their 5th charter with Dream Yacht Charter onwards

not cumulative with regular repeater discount

Boat show discount 5% for any charter booked on a boat show

Group discount 5% for at least 5 yachts booked

(Maximum discount: 25% including long term discount)

Options (prices subject to change): All extras and options paid locally - on spot - are subject to a surcharge of 10%

Skipper 160,00 € per night + provisioning **Full board**

Hostess $140,00 \in \text{per night} + \text{provisioning}$ 1 to 4 guests on board 45,00 ∈ /pers./day Stand up paddle 25,00 ∈ per night 160,00 ∈ 1 week 5 guests and more 40,00 ∈ /pers./day

250,00 € 2 weeks 365,00 € 3 weeks

Additional deposit for Stand up paddle: 500,00 €

Children safety net $300,00 \in \text{catamarans } 45' \text{ and over}$ per charter (net is supplied but not installed) $250,00 \in \text{catamarans up to } 44'$ per charter $230,00 \in \text{monohulls } 45' \text{ and over}$ per charter $220,00 \in \text{monohulls up to } 44'$ per charter

Options (prices subject to change): All extras and options paid locally - on spot - are subject to a surcharge of 10%

Spinnaker (only available on some monohulls - consult us)

Monohulls till 34' $130,00 \in \text{per week}$ Monohulls from 35' $180,00 \in \text{per week}$ Any crew change during the charter is subject to € 200.- additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning or new transit log)

Pets policy: in case of pet onboard, end cleaning is doubled

Wi-Fi Hot Spot on board* 30,00 € per week *300Mo full speed then speed drops to the lower

Mandatory tourist taxes: 1,00 € per person/per day (subject to change without prior notice)

Transfers (prices subject to change without notice)

Split Airport – Base Zaton near Sibenik Round Trip :

1 to 8 persons 240,00 € 9 to 12 persons 420,00 €

Split Airport- Trogir, Baotic Marina Treget :

4 to 8 persons 100,00 €
9 to 12 persons 180,00 €

Consumables

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks of fuel and water.

NB: At least one sailing certificate is compulsory to charter bareboat in Croatia and the original must be presented to the local authorities.

Security Insurance The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a

Minimum charge: 7 nights / maximum charge: 21 nights

Monohulls from 45ft	€ 35/night (minimum € 245/charter) + a reduced refundable deposit of € 550 at the base
Monohulls till 44 ft	€ 30/night (minimum € 210/charter) + a reduced refundable deposit of € 500 at the base
Lagoon 380,Lagoon 400 S2	€ 40/night (minimum € 280/charter) + a reduced refundable deposit of € 500 at the base
Bali 4.3 & 4.5, Lagoon 450	€ 50/night (minimum € 350/charter) + a reduced refundable deposit of € 750 at the base

Security Deposit To be paid at the base upon embarkation by MasterCard, Visa or cash

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged

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to subscribe the non refundable security insurance.

Payments 30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

Cancellation fee More than 90 days before charter start € 500.-

Between 89 to 60 days before charter start 30% of the charter fee (without options) 59 days and less before charter start 100% of the charter fee (without options)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base. (during working hours). If you loose more than 4 hours we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Please note that the Dream Yacht Charter Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.