Pricelist 2016 in EUR Australia Whitsunday Islands (Airlie Beach)

| Price in EUR per night | | | HIGH | MID | LOW | | |
|------------------------------|-------------|-------|--|---|--|----------------------------|-----------------|
| Yacht Type | Cab/ heads. | Pass. | 17/09/16-09/10/16 24/12/16-06/01/17 | 01-04/16-30/04/16 01/06/16-16/09/16 10/10/16-31/10/16 | 01/05/16-31/05/16 01/11/16 -23/12/16 07/01/17-31/03/17 | Mandatory Damage Waiver | Security Deposi |
| Ionohulls | | | | | | | |
| Bavaria 45 | 4 | 8 | 727 | 653 | 587 | 300 | 367 |
| Jeanneau 44i | 3 | 6 | 647 | 573 | 520 | 233 | 367 |
| avaria 40 | 3 | 6 | 580 | 507 | 470 | 233 | 367 |
| eanneau 39i | 3 | 6 | 550 | 463 | 407 | 233 | 367 |
| avaria 39 | 3 | 6 | 550 | 463 | 407 | 233 | 367 |
| atalina 350 | 2 | 4 | 463 | 407 | 367 | 167 | 367 |
| atalina 320 | 2 | 4 | 407 | 353 | 317 | 167 | 367 |
| atamaran Premier | | | | | | | |
| agoon 421 | 4+1 | 8/11 | 1.247 | 1.137 | 917 | 300 | 667 |
| atana Bali 4.3 | 4+2 | 8/10 | 1.283 | 1.173 | 953 | 367 | 1.333 |
| agoon 450 | 4+2 | 8/12 | 1.320 | 1.210 | 990 | 367 | 1.333 |
| atamarans | | | | | | | |
| Vontebello 12.5 | 4 | 8 | 1.157 | 1.030 | 840 | 300 | 367 |
| Fountaine Pajot Lipari 41 | 4+2 | 8/10 | 1.010 | 877 | 690 | 300 | 367 |
| Seawind 1250 | 4 | 8 | 923 | 810 | 660 | 300 | 367 |
| Fountaine Pajot Mahe 36 | 3 | 6 | 703 | 610 | 504 | 233 | 367 |
| Seawind 1000XL | 4 | 8 | 587 | 507 | 463 | 233 | 367 |
| atamarans | | | | | | | |
| eopard 40 | 4 | 8 | 727 | 677 | 587 | 233 | 367 |
| agoon 380 | 4 | 8 | 707 | 633 | 567 | 233 | 367 |
| eawind 1160 | 3 | 6/8 | 710 | 663 | 573 | 233 | 367 |
| eawind 1000 | 2+2 | 6/8 | 550 | 477 | 440 | 167 | 367 |
| ower Boats | | | | | | | |
| undecker 36 | 2 | 4 | 440 | 407 | 367 | 167 | 367 |
| ountaine-Pajot Cumberland 46 | 4+2 | 8-10 | 1.330 | 1.177 | 967 | 367 | 1.333 |

Mandatory Great Barrier Reef Environmental Charge: EUR 19.35 (AUD 30.-) per person and per charter Daily charge for outboard and gas: EUR 4.- (AUD 6)- per day to be added to above charter rates

to be added to above charter rates

Mandatory handling fees: €30.- per charter

SuperPremier yachts : less than 12 months old from their first charter date, dinghy with 6hp outboard engine Premier yachts: less than 3 years old from their first charter date

On Lagoon 450: electric winch, electric heads

- On Bali 4.3: water maker, solar panels, electric winch, electric heads
- On Lagoon 421: solar panels, electric heads
- On Seawind 1250: solar panels, autopilot, inverter, 12v microwave
- On Seawind 1160 launched 2010 has solar panels and autopilot
- On Lipari 41: solar panels, autopilot, inverter, 12v microwave

On Seawind 1000XL solar panels, autopilot On Mahe 36: solar panels, autopilot, inverter On Tasman 35: autopilot. inverter On Bavaria 45: autopilot, inverter, 12v microwave On Jeanneau 44i: autopilot, inverter On Bavaria 40: autopilot, inverter On Cumberland 46: autopilot, inverter, generator, microwave, aircon

The rates include

Plotter
GPS
CD-plaver & cockpit speakers
dinghy & outboard engine
snorkel gear TV/DVD plaver § 2 sets of linen, towels per person/10 days+ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance + transfers airport-base-airport + diesel, fuel and water + children life jackets

The above rates apply for charters of 7 nights minimum

Short Term Cruise - not available from: 24/12-6/1 and 17/9-10/10

| Journey | Surcharge on the daily rate |
|-------------------|-----------------------------|
| 3 Days / 2 Nights | 100% |
| 4 Days / 3 Nights | 50% |

Embarkation 09h00 (09:00 AM) / Disembarkation 10h00 (10:00 AM)

Full briefing starts at 9.00am through to 12.00pm Early boarding at 13h00 (1.00 PM) = 50% of the daily rate Full briefing is given on the early boarding day, overnight in harbour and depart early the following morning

LOW SEASON Special offer: 7 Jan to 25 March 2016 & 1 to 31 May 2016 & 1Nov to 23 Dec 2016 FREE NIGHTS SPECIAL: PAY 5 NIGHTS + 2 FREE PAY 7 NIGHTS + 3 FREE PAY 10 NIGHTS + 4 FREE

MID SEASON Special offer: 26 Mar to 30 Apr 2016, 1 June to 16 Sept 2016 & 10 Oct to 31 Oct 2016

FREE NIGHTS SPECIAL: PAY 6 NIGHTS + 1 FREE PAY 8 NIGHTS + 2 FREE PAY 10 NIGHTS + 3 FREE

HIGH SEASON: 17 Sep to 9 Oct 2016 & 24 Dec 2016 to 6 Jan 2017

| Long term discount | 5% on any charter from 13 nights to 20 nights • 10% from 21 nights to 27 nights • 15% from 28 nights or more | | | |
|--|--|--|--|--|
| Early booking discount | 5% for any charter booked and down paid 180 days or more prior departure date | | | |
| Repeater discount | 5% for any repeat client | | | |
| Boat show discount | 5% for any charter booked on a boat show | | | |
| Group discount | 5% for at least 5 yachts booked | | | |
| (On the top of the long term discount only three discounts can be cumulated) | | | | |

Options (prices subject to change): All extras and options paid locally - on spot - are subject to a surcharge of 15%. Advance booking necessary

| Paddleboards | 23.00 € per dav | | | |
|------------------------------|-------------------------|-------------------------------|-----------------------------------|----------------|
| Fishing packs | 8,00 € per pack per day | Skipper | 235,00 € per day | + food |
| Provisioning | www.whitprov.com.au/qyc | Cook | 214,00 € per day | + food |
| Extra 10 pack of towels | 17,00 € per pack | 1/2 day sailing guide | 147,00 € 1/2 day | + food |
| Guide book "100 Magic Miles" | 76,00 € incl postage | Fulltime skipper/cook (as per | individual pricing - crew must ha | ave own cabin) |

Any crew change during the charter is subject to € 200.- additional cost (the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)

Hamilton Island Start & Finish

| Pick up Hamilton Island | |
|--------------------------|--|
| Drop off Hamilton Island | |

Ferry Transfers from Hamilton Island Marina to Airlie Beach Marina

€ 34.- p/person one way - can be booked on the spot www.cruisewhitsundavs.com.au

235.00€ 235.00€

Shuttle Bus Transfers

Proserpine (Whitsunday Coast) Airport – Base: € 24.- / person / Round Trip One way transfer cost: € 14,-

Diving Gear

www.aguadive.com.au

Whitsunday Great Barrier Reef Cruising Taxes - Mandatory (subject to change without notice) EUR 19.35 (AUD 30.-) per person and per charter

| All-consumables-included-package | |
|----------------------------------|-------------|
| Monohulls 32' – 47' | € 40 /night |
| Seawind 1000, Seawind 1000XL | € 40 /night |
| All other sailing cats up to 48' | € 55/ niaht |

All other sailing cats up to 48'

Consumable package not available for Power Boats

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Dream Yacht Charter Pontoon during your charter.

| Security Insurance (Damage Waiver) | The security insurance is mandatory on all Whitsunday vessels | | |
|------------------------------------|--|---|--|
| Security Deposit | To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only). If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Note the deposit is refundable within 7 days completion of charter. | | |
| Payments | 30% of the charter fee to confirm booking Balance and all booked options 45 days before embarkation | | |
| Cancellation fee | More than 90 days before charter start Between 89 to 60 days before charter start 59 days and less before charter start | 500,00 € 30% of the charter fee (without options) 100% of the charter fee (without options) | |

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week. Please note that the Dream Yacht Charter Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.

(Price subject to change without notice)

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