

Pricelist 2016 in EURO

Asia

Thailand, Phuket, Yacht Haven Marina

Malaysia, Langkawi, Royal Langkawi Yacht Club

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	17/12-07/01	07/01-09/04	09/04-14/05 29/10-19/12	14/05-09/07 20/08-15/10	09/07-20/08 15/10-29/10	Security Deposit
Catamarans SuperPremier								
Bali 4.5	4+2	8-10	13.180	10.360	8.350	4.000	5.850	8.000
Bali 4.3	4+2	8-10	12.550	9.865	7.950	3.800	5.500	7.000
Catamarans Premier								
Voyage 520	4+2	8-10	13.180	10.360	8.350	4.000	5.850	7.000
Salina 48 Evolution	4+3	10/13	12.550	9.865	7.950	3.800	5.500	8.000
Lagoon 450 Luxe with A/C	4+2	10-12	13.180	10.360	8.350	4.000	5.850	8.000
Lagoon 421 Luxe with A/C	4 + 1	9-11	12.550	9.865	7.950	3.800	5.500	6.000
Lagoon 400 S2 Luxe	4 + 2	8-10	10.265	8.000	6.400	3.100	4.400	5.000
Lagoon 400 S2	4 + 2	8-10	9.925	7.680	6.150	2.950	4.180	5.000
Catamarans								
Lagoon 400 Owner Version	3 + 2	6-8	7.500	5.780	4.660	2.250	3.150	5.000
Lagoon 400	4 + 2	8-10	8.980	7.000	5.590	2.650	3.700	5.000
Catana 47 OC	4+2	8-10	10.860	8.900	6.760	3.350	5.200	5.000
Dean 441	4 + 1	8-9	7.125	5.550	4.430	2.100	3.000	5.000
Catana 41 OC	4 + 1	8-9	6.985	5.500	4.400	2.100	2.850	5.000
Leopard 40	4 + 2	8-10	6.985	5.500	4.400	2.100	2.850	5.000
Monohulls SuperPremier								
Sun Odyssey 469	4	8-10	7.405	5.340	4.330	2.700	3.100	4.000
Monohulls Premier								
Oceanis 48 with A/C	5	10-12	8.140	5.875	4.665	2.970	3.410	4.000
Sun Odyssey 469 with A/C dockside	4	8-10	7.480	5.340	4.330	2.700	3.100	4.000
Sun Odyssey 409	3	6-8	5.900	4.300	3.500	2.100	2.500	3.000
Sun Odyssey 379	3	6	4.700	3.500	2.800	1.600	2.000	3.000

Monohulls								
Harmony 52	5	10-12	7.480	5.340	4.330	2.430	2.800	4.000
Harmony 47	4	8-10	5.900	4.300	3.500	1.900	2.400	3.500
Cyclades 43.3	3	6-8	5.300	3.970	3.150	1.500	2.000	3.000
<p>Cleaning: to be added to the above daily rates a per charter cleaning fee of</p> <p>Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-</p> <p>Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-</p> <p>Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 40.- per charter. The pack includes: 1 bottle of rum, 2 limes, sugar, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head</p>								
<p>Mandatory Handling Fees: € 30.- per charter</p>								

SuperPremier yachts: less than 12 months old from their first charter date

Premier yachts: less than 3 years old from their first charter date

All our yachts are equipped with semi-rigid dinghy and 5 hp outboard engine

On Harmony 52: water maker

On Oceanis 48: generator, water maker, air conditioning, electric heads, bow thruster, easy dock system

On Sun Odyssey 469 SuperPremier: bow thruster, electric head

On Sun Odyssey 469 Premier: bow thruster, easy dock system, air conditioning (dockside)

On Lagoon 400 S2 Luxe: water maker, solar panels, electric winch, electric head

On Lagoon 400 S2: solar panels, electric winch

On Lagoon 400: water maker, solar panels

On Lagoon 400 Owner Version : solar panels

On Catana 41 OC: water maker, solar panels

On Lagoon 421 Luxe: water maker, solar panels, generator, air conditioning, electric heads

On Bali 4.3: water maker, solar panels, electric winch, electric heads

On Bali 4.5 : water maker, solar panels, generator, air conditioning, electric winch, electric heads

On Lagoon 450 Luxe: water maker, solar panels, generator, air conditioning, electric winch, electric heads

On Dean 441: water maker, solar panels

On Catana 47 Custom: water maker, solar panels, generator, air conditioning

On Salina 48 Evolution: electric winch

On Voyage 520: water maker, generator, air conditioning, electric winch

The rates include

First & last night at the Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Guarantee

The rates do not include

Cancellation insurance " transfers airport-base-airport " diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All rates subject to change without notice

Short Term Cruise	Journey	Prorata on the weekly rate
(not available in period from 17/12 to 07/01)	3 Days / 2 Nights	60%
	4 Days / 3 Nights	70%
	5 Days / 4 Nights	80%
	6 Days / 5 Nights	90%
	7 Days / 6 Nights	95%

Embarkation 17h00 / disembarkation 11h00

Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount	5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
Early booking discount	5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Platinum repeater discount	10% for multi-repeater clients from their 5th charter with Charter onwards not cumulative with regular repeater discount
Boat show discount	5% for any charter booked on a boat show
Group discount	5% for at least 5 yachts booked
(Maximum discount: 25% including long term discount)	

Low Season Promotion from 14/05 to 15/10 (NOT cumulative with any other discount)

Monohulls & Catamarans 7 days at the price of 6, 10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16,
28 days at the price of 22

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Stand up paddle	25,00 € per night	160,00 € 1 week	Skipper	150,00 € /night + provisioning
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	250,00 € 2 weeks	365,00 € 3 weeks	Hostess/Cook	130,00 € /night + provisioning	
Kayak	20,00 € per night	120,00 € 1 week			
	200,00 € 2 weeks	280,00 € 3 weeks	Full board		
Additional deposit for Stand up paddle and Kayak:		500,00 €	1 to 4 guests on board	40,00 €	/pers./night
Fishing rod	15,00 € per night	100,00 € 1 week	More than 4 guests	35,00 €	/pers./night
	160,00 € 2 weeks	200,00 € 3 weeks			
Children safety net	300,00 € catamarans 45' and over		per charter		
(net is supplied but not installed)	250,00 € catamarans up to 44'		per charter		
	230,00 € monohulls 45' and over		per charter		
	220,00 € monohulls up to 44'		per charter		
15 hp outboard engine	35,00 € per night (possible on catamarans only)				
Sim card + Wifi key 5 Go	50,00 € (reloadable upon calling the base, available in Phuket only)				
Any crew change during the charter is subject to € 200.- additional cost					
<i>(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)</i>					
Pets policy : in case of pet onboard, end cleaning is doubled					

Mandatory custom fees for every one way charters Phuket to Langkawi or reverse

Fees subject to change

The rate includes custom fees and service of our local agent for all formalities

1/ One-way Phuket – Langkawi	Custom fees & formalities	200,00 €
2/ One-way Langkawi – Phuket	Custom fees & formalities	250,00 €

For Charter starting in Phuket with a passage to Malaysia and back to Phuket

or Charter starting in Langkawi with a passage to Thailand and back to Langkawi:

Custom fees are payable on spot only and vary depending on client's itinerary and dates

Transfer Phuket airport - base Phuket

1-4 persons	€ 60.- /Round Trip
5-8 persons	€ 90.- /Round Trip
9-12 persons	€ 115.-/Round Trip

One way transfer cost: 50% of the round trip cost

Transfers costs subject to change without notice

Transfer Langkawi airport - base Langkawi

1-4 persons	€ 50.- /Round Trip
5-8 persons	€ 60.- /Round Trip
9-12 persons	€ 80.-/Round Trip

All-consumables-included-package

Monohulls 38'-42'	€ 30.-/night
Monohulls 43'-46'	€ 35.-/night
Monohulls 47'-52'	€ 40.-/night
Catamarans 38' - 43'	€ 40.-/night
Catamarans 44'- 52'	€ 60.-/night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Charter Pontoon during your charter.

One-way Langkawi-Phuket or vice versa: € 700,- (minimum 7 nights, on request)

The one way fee does not include harbour fees out of yachts homeport

Security Insurance (Damage waiver) The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Minimum charge: 7 nights / maximum charge: 21 nights

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an

Sun Odyssey 379 & 409, Harmony 42	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.-at the base
Sun Odyssey 469, Harmony 47	€ 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 500.-at the base
Oceanis 48, Harmony 52	€ 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 500.- at the base
Catamarans 38' to 43'	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 500.- at the base
Catamaran 44-46'	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 650.- at the base
Catamaran 47'- 52'	€ 60.-/night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Race / Regatta Package

Multihull Solutions Regatta	Phuket ,dates to be confirmed	800,00 €
Phuket Race Week	Phuket, dates to be confirmed	800,00 €

Raja Muda Selangor International Regatta	Port Klang to Langkawi, dates to be confirmed	1.200,00 €
Kings Cup	Phuket, dates to be confirmed	1.200,00 €
Bay Regatta	Phuket, 17-21/02/2016	1.200,00 €
Royal Langkawi International Regatta	Langkawi, 11-16/01/2016	1.000,00 €
The Regatta Package includes	Briefing before the race, preparation and gauging of sails, technical assistance during the race, registration of the boat (not of the passengers)	

Race / Regatta Surcharge - consult us to check to which regattas this package applies

Up to 42'	1.550,00 €	51' and over	1.800,00 €
43' to 50'	1.650,00 €		

Race / Regatta Conditions

Min. charter duration is 10 nights (consult us to check to which regattas this restriction applies)
 Only the long term discount is applicable, no other discounts are possible
 One way/delivery fees have to be paid

Race / Regatta Deposit

A special race deposit (double than for normal bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments

30% of the charter fee to confirm booking
 Balance and all booked options 45 days before embarkation

Cancellation fee

More than 90 days	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day we will provide you similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week. Please note that the Guarantee applies to essential equipment only and does not apply to the repair of ancillary equipment, including but not limited to Genset, Air Conditioning or Watermaker.

